



REQUEST FOR PROPOSAL (RFP)
SUPPLY OF BEEHIVES, ASSOCIATED EQUIPMENT, APIARY CONSTRUCTION
AND FENCING
AND CAPACITY BUILDING SERVICES

SECTION 1: REQUEST FOR PROPOSAL

- **RFP No:** RFP2026/06.01
- **RFP Title:** Request for Proposal for the Supply of Beehives, Associated Equipment, Apiary Construction, and Capacity Building for Honey Enterprise Management

Kiborit Community Conservancy invites Requests for Proposals (RFP) from competent, eligible, and experienced service providers for the supply of 200 modern bee hives and associated equipment, construction of two (2) model apiaries (each holding 100 hives), construction of secure perimeter fencing, and delivery of community capacity building services.

The purpose of this RFP is to identify qualified service providers who can deliver quality and sustainable solutions for the outlined scope of Service.

SECTION 2: ABOUT KIBORIT COMMUNITY CONSERVANCY

Kiborit Community Conservancy is a community-led organization dedicated to wildlife conservation, environmental protection, and the promotion of sustainable, nature-based livelihoods. By initiating community-focused conservation models, the conservancy works to balance ecosystem preservation with the socio-economic well-being of local residents.

SECTION 3: ABOUT THE PROJECT

The "Harnessing Income and Value from Eco-Friendly Project" (HIVE) is designed to pilot revenue-generating options that align with local livelihoods and conservation objectives. Apiculture (beekeeping) has been identified as a key enterprise to generate sustainable income for local communities, reduce human-wildlife conflict, and protect the local ecosystem. This project specifically aims to empower local communities through structural investment and enterprise development.

SECTION 4: SCOPE OF WORK

Component	Details
Supply of Beehives and Equipment	<p>Supply 200 high-quality improved Langstroth beehives designed to optimize honey production and bee health.</p> <p>Supply a full range of essential bee harvesting and processing equipment, including: smokers for handling bees safely, hive tools for maintenance, swarm lure, protective bee suits, honey extractors to streamline harvesting, and durable storage buckets for processed honey.</p>
Apiary Construction & Fencing	<p>Establish two well designed apiaries at designated sites within the Kiborit Community Conservancy, accommodating 100 beehives per apiary. Ensure that the apiary setup is efficient, accessible, and environmentally sustainable. This includes providing technical specifications, securing necessary materials, and ensuring proper layout and construction for optimal functionality.</p> <p>Perimeter Fencing: Erect a secure perimeter fence around each apiary site using treated wooden or concrete posts (max 3m spacing), heavy-duty galvanized chain-link (min. 6 feet high), 3 strands of top barbed wire, and a lockable metallic gate.</p>
Capacity Building Services	<p>Provide comprehensive training and capacity building on bee enterprise management, tailored for local farmers and conservancy scouts. Training must include:</p> <ul style="list-style-type: none"> - Practical, hands-on sessions in harvesting and processing of honey, as well as quality control. - Best practices in hive management, maintenance, and health monitoring. - General business skills to ensure long-term enterprise sustainability.
Delivery and Installation	<p>Ensure timely delivery of all beehives and associated equipment to the project sites in Kiborit. Provide on-site supervision and technical support during installation to ensure optimal functionality.</p>

SECTION 5: ELIGIBILITY AND BIDDING REQUIREMENTS

Interested service providers must meet and submit the following requirements:

1. Valid Certificate of Incorporation/Business Registration.
2. Valid Tax Compliance Certificate from **KRA**.
3. Evidence of experience in similar projects (attach at least three references).
4. Demonstrated financial capacity to undertake the project.
5. Compliance with legal and regulatory requirements relevant to beekeeping and enterprise development.

SECTION 6: SUBMISSION REQUIREMENTS

Interested firms, individuals, or joint ventures are requested to submit:

1. A preliminary proposal including:
 - Technical specifications of the beehives and equipment.
 - High-level timeline for delivery, construction, and capacity building.
 - Work approach and methodology.
2. Company profile and standard statutory documents (Business Registration, KRA PIN, etc.).
3. An **itemized financial quote** clearly breaking down the costs of hives, harvesting/processing equipment, apiary construction, fencing, and capacity building services.
4. Contacts or reference letters from at least three (3) references for similar assignments.

SECTION 7: SUBMISSION DETAILS

All applications must be submitted via email with the subject line:

RFP – SUPPLY OF BEEHIVES, EQUIPMENT, CONSTRUCTION, AND CAPACITY BUILDING SERVICES FOR KIBORIT CONSERVANCY"

Submissions must be addressed to:

Kiborit Community Conservancy

Email: kboritc@gmail.com

Deadline for Submission: No later than **30th June 2026**

Note: Late submissions or incomplete application will not be considered.